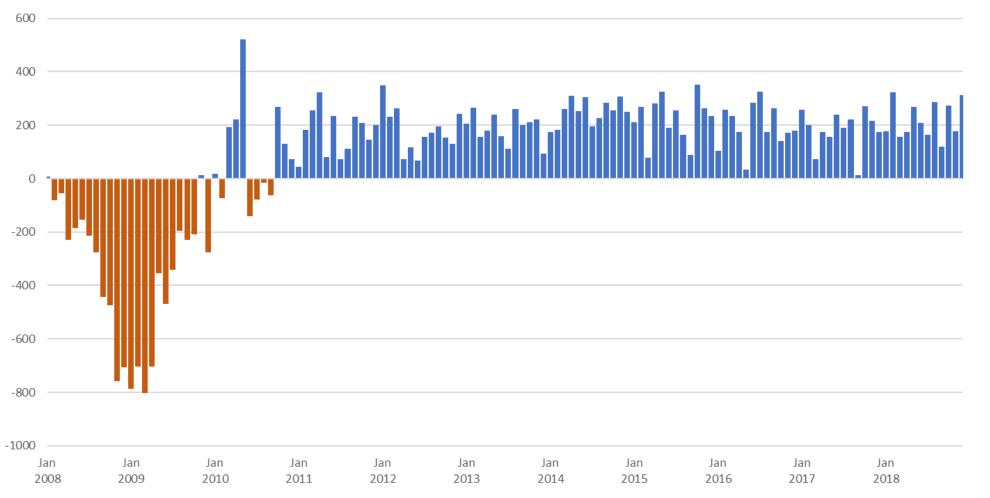


Strong U.S. Economy

Eight plus years of consecutive monthly job growth



December 2018 312,000 new jobs

Bureau of Labor Statistics

https://headwaterseconomics.org

Growth is Uneven and Unequal

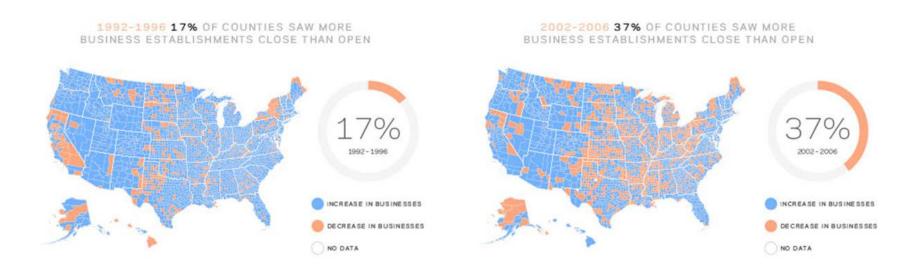


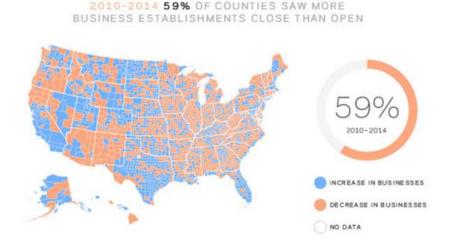
20 cities are responsible for

50%

of all new business formations following the Great Recession

Majority of U.S. Counties Losing Businesses





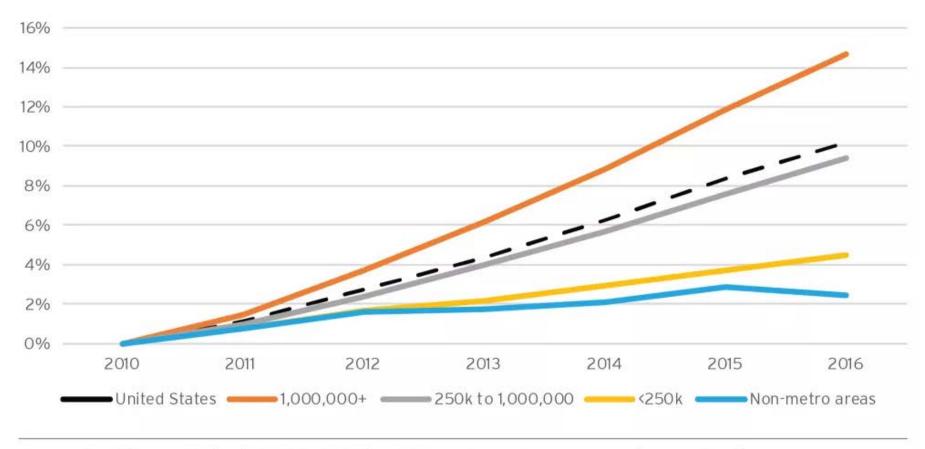
Share of U.S. counties that saw more businesses close than open has increased during the four years following the most recent major recessions.

https://headwaterseconomics.org

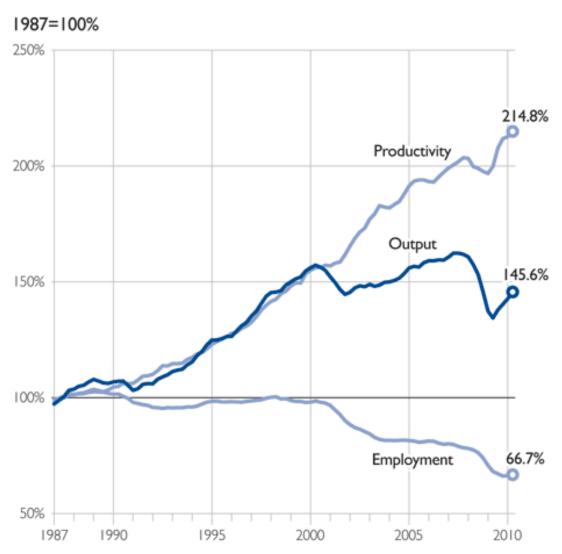
"Innovation" Jobs Locating In Cities

Employment by size tier

Percent growth from 2010



Jobs In Traditional Sectors Are Declining



Productivity gains in traditional sectors no longer translate to more jobs or higher wages

Source: U.S. Department of Labor, Bureau of Labor Statistics, "Productivity and Costs: Manufacturing Sector," 1987–2010, in Data Link Express, Haver Analytics.

Growth is Uneven and Unequal

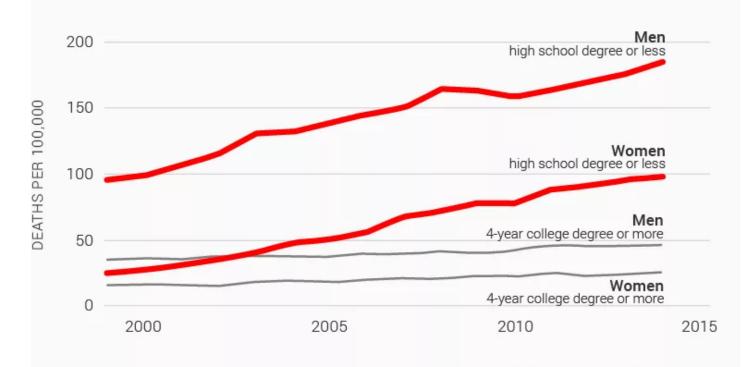
White non-Hispanic midlife mortality from "deaths of despair" in the U.S. by education

Ages 50-54, deaths by drugs, alcohol, and suicide

Source: "Mortality and morbidity in the 21st century"

by Anne Case and Angus Deaton, Brookings Papers

on Economic Activity, Spring 2017.



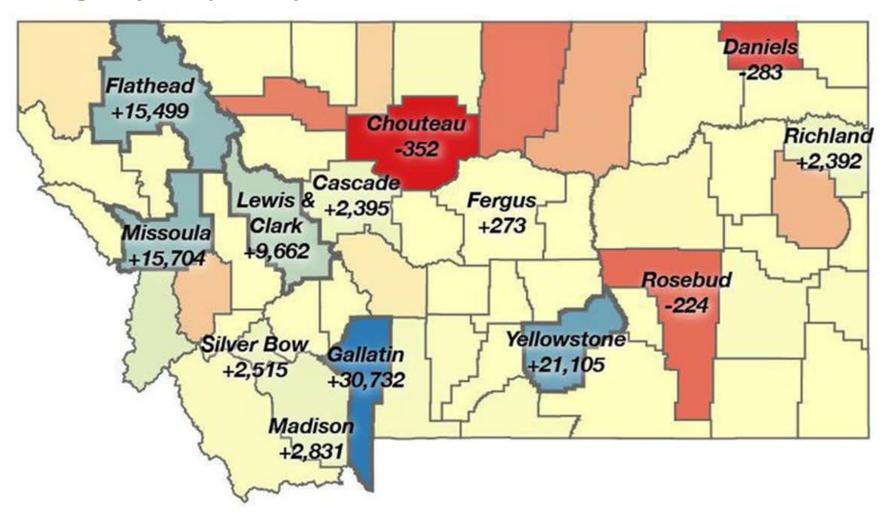
Life expectancy began to decline the U.S. in 2014

Strongly correlated with education and geography

B | Economic Studies at BROOKINGS

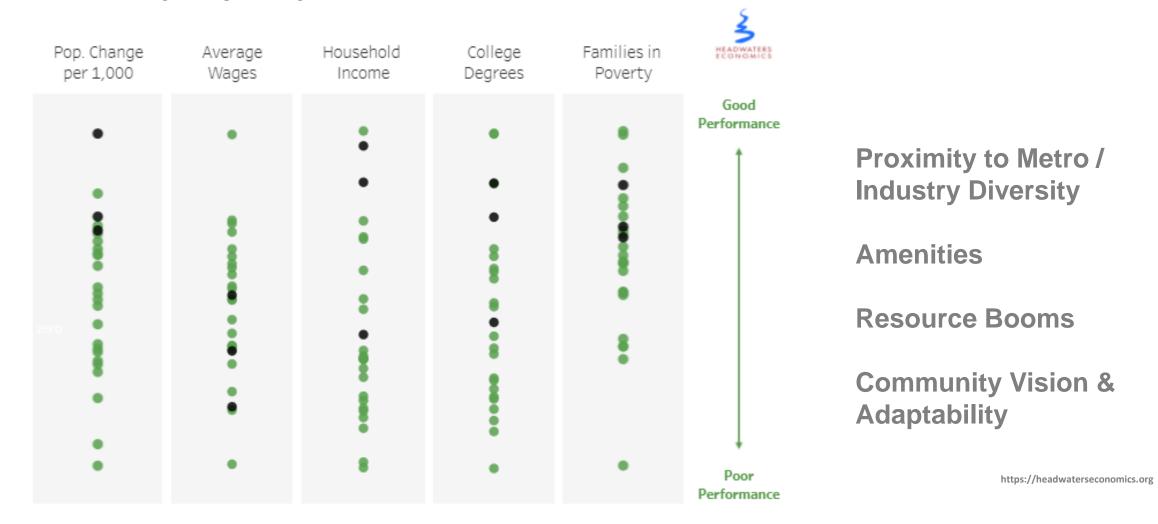
75% of New Jobs Since 2000 in Five Counties

Change in jobs by county, Montana, 2000-2016



Timber Dependence ≠ Future Performance

County Performance on Various Measures of Growth and Prosperity Predicted by Trajectory in 1990



Three States: \$1 T in Investment Earnings

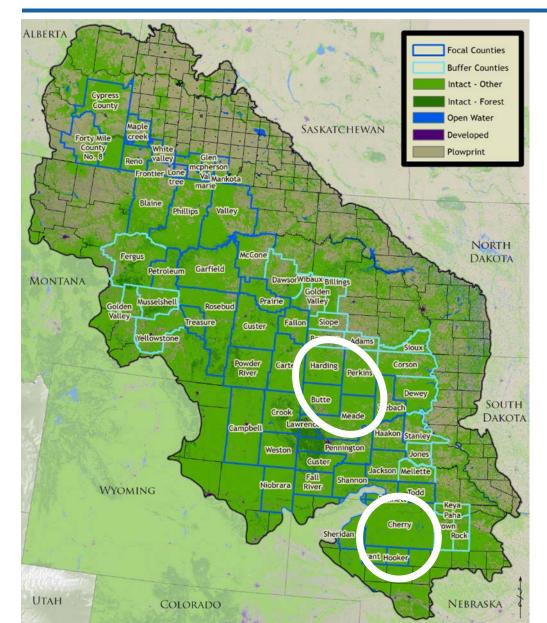
\$2.5 billion

\$931 billion

(net: \$135m)

\$2.5B Farm Business Total Cash Receipts, 2016 (MT, WY, ND, NE, SD); \$931B Dividends, Interest and Rent (TX, CA, NY) Source: U.S. Department of Commerce, 2015 and 2016. Bur. of Economic Analysis, Regional Economic Accounts, Table CA45.

HNW Land Acquisition is Diffusing



1 in 9

farm/ranch properties changed hands in 5-year period

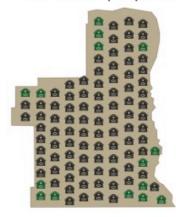
In Nebraska and South Dakota Great Plains counties

Map: WWF



RANCH OWNERSHIP & COMMUNITY IN PETROLEUM COUNTY, MONTANA

578,479 private acres 105 ranch properties



87 are "Winnett"-based

22 ABSENTEE OWNERS

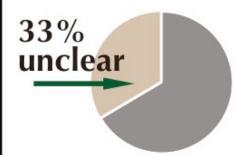


18% of the county's private ranch land is owned by individuals whom locals could not recognize in the grocery store



On average, each ranch property supports 1.4 families

Will the property be in agricultural use in 15 years?











Wage labor for a firm Selling products

Formal banking Rent/investments

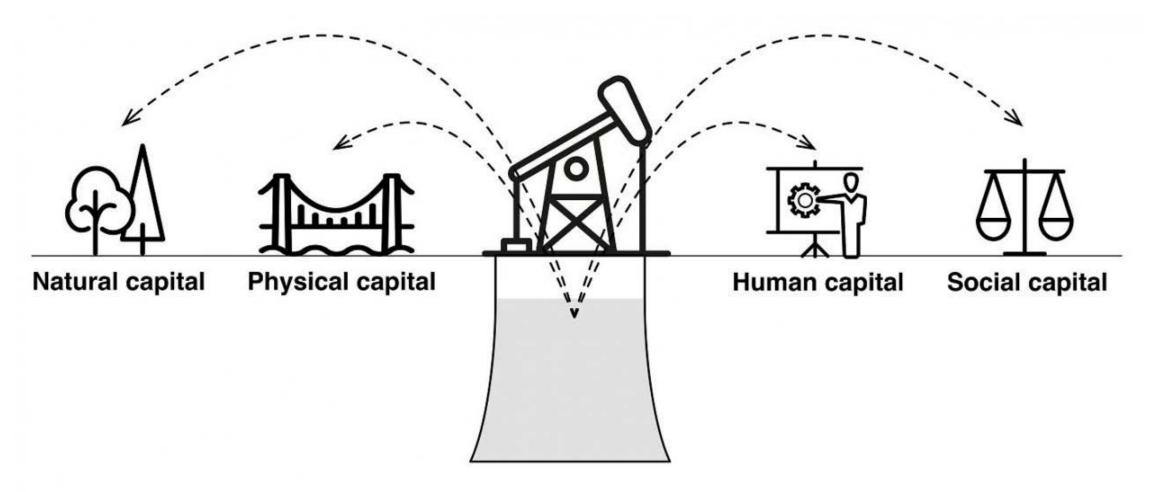
Informal lending
Unpaid labor
Volunteering
Moonlighting
Self-provisioning

Cooperatives
Non-profit firms
Church activities
Self-employment

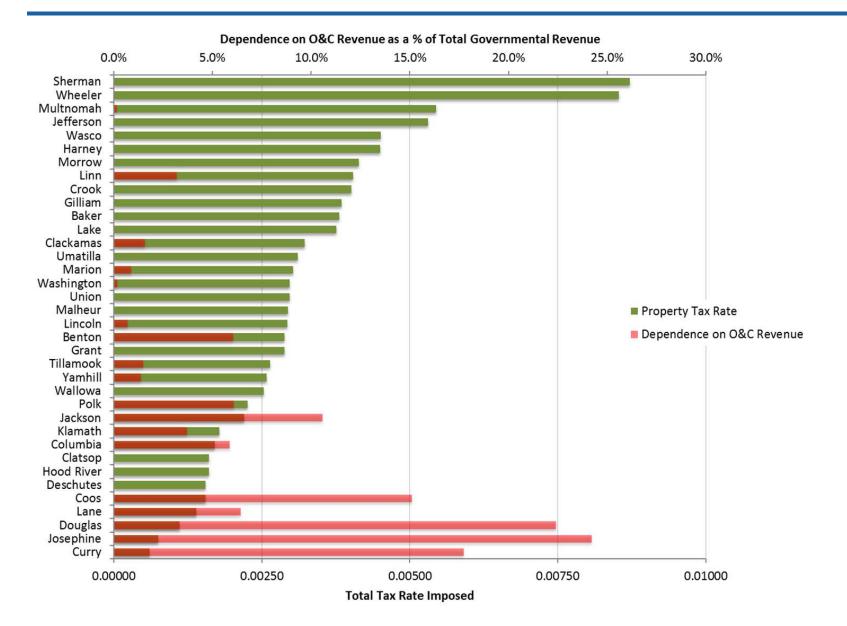
The Community Economy

Theory of Resource Economies

Virtuous cycle of growth vs resource curse



State & Local Policies Fail to Reinvest Wealth



Oregon
Counties Use
Timber
Revenue for
Tax Cuts

State & Local Policies Fail to Reinvest Wealth

The Tax Revolt Ossifies Dependence

- 1. Measure 5 (1990) Constitutional Amendment freezes property tax rates.
- 2. Measure 47 (1996) limits growth in assessed valuation; institutes double majority voter requirement.



State & Local Policies Fail to Reinvest Wealth



Resource dependence discourages economic diversification and investment

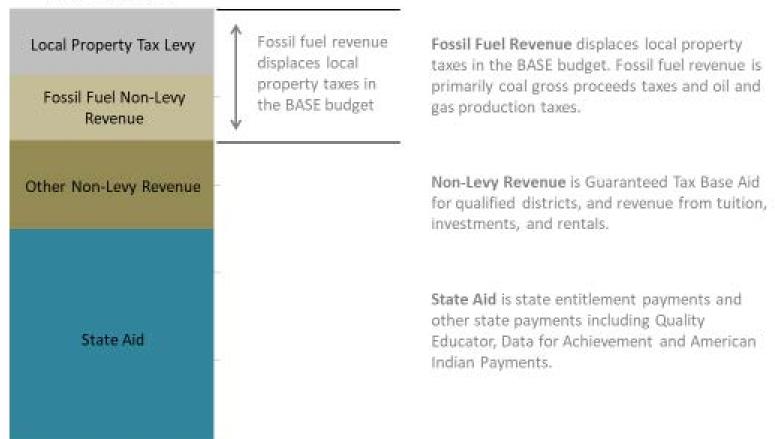
"Most of these counties can't build themselves or develop themselves into solvency. Every new resident is a negative on the budget."

-- CW Smith, Jackson County, OR Commissioner

Tax Breaks When Energy Booms, Tax Hikes in Busts

Montana school equalization law forces property tax relief when fossil fuel revenues rise

BASE Budget

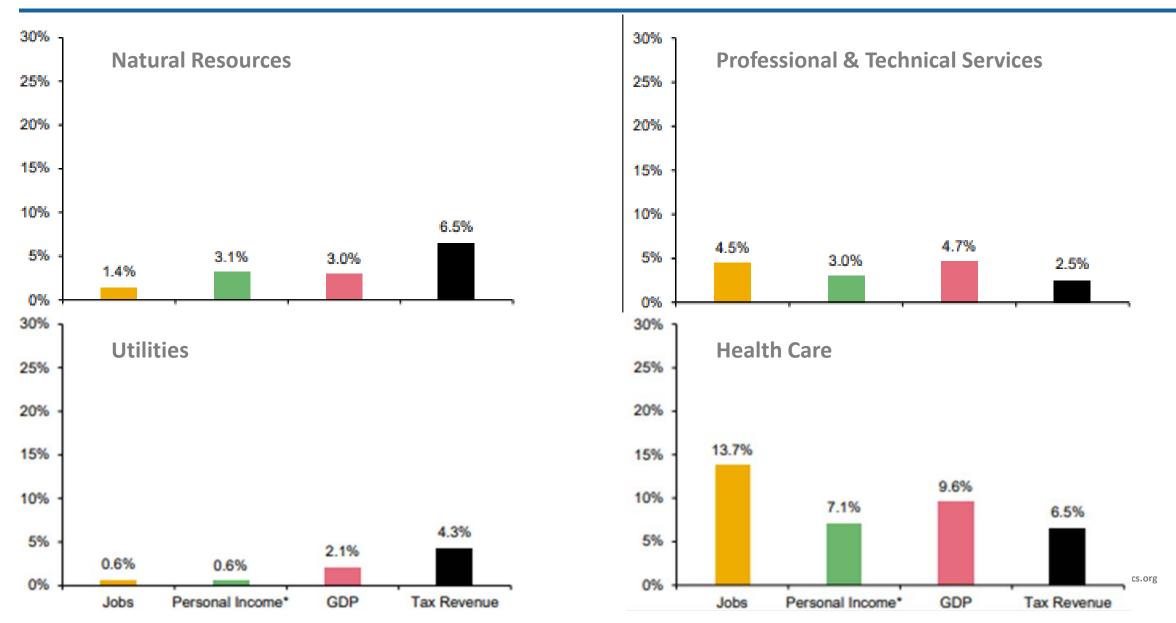


Without Tax Reform, Economic Diversification Hurts WY

100 new jobs in sectors other than energy generates budget deficits



Rural Opportunity is Fiscal





Building A Federal Endowment For Rural Counties





schools.









Only a crisis - actual or perceived - produces real change.

- Milton Friedman